

# STRATEGIC MARKETING AFFILIATES

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## **BIG SKY CONFERENCE ROYALTY REPORTING FORM**

LICENSEE: \_\_\_\_\_

DBA (Other Names Used): \_\_\_\_\_

\* ROYALTY REPORTING PERIOD (Check all that apply):

- Q1= Jan.-Mar. \_\_\_\_\_ (due Apr. 20)  
 Q2 = Apr.-Jun. \_\_\_\_\_ (due Jul. 20)  
 Q3 = Jul.-Sep. \_\_\_\_\_ (due Oct. 20)  
 Q4 = Oct.-Dec. \_\_\_\_\_ (due Jan. 20)

\* Royalties are due the 20<sup>th</sup> of the month following the end of each calendar quarter in which sales are made. Reports are due even if sales are zero.

	Net Sales Apparel	Net Sales Headwear	Net Sales Non-Apparel	Royalty Rate	Total Due
Big Sky + Eastern Washington				10%	
Big Sky + Idaho State				10%	
Big Sky + Montana				10%	
Big Sky + Montana State				10%	
Big Sky + Northern Arizona				10%	
Big Sky + Northern Colorado				10%	
Big Sky + Portland State				10%	
Big Sky + Sacramento State				10%	
Big Sky + Weber State				10%	
Big Sky Conference Only				10%	
Big Sky + Multiple Universities				10%	
<b>TOTAL</b>					

Subtotal: \_\_\_\_\_

Less Remaining Advance: \_\_\_\_\_

Total Royalty Due This Period: \_\_\_\_\_

**Instructions:**

**Reports are due even if sales are zero. Failure to submit royalty reports and payment by the due date constitutes a breach of contract. If breached, you must submit updated royalty reports and payment to SMA within 15 days of the notification date. The report and payment must include interest penalties calculated at 1.5% per month. If a licensee is canceled twice for failure to report and pay royalties, the license agreement will not be reinstated. If canceled, the agreement will not be reinstated unless updated royalty reports, payment, and a \$250 reinstatement fee are received within 15 days of cancellation.**

***For Internal Use Only***

Account# \_\_\_\_\_ Transaction# \_\_\_\_\_ Check# \_\_\_\_\_ Date \_\_\_\_\_ Amount \$ \_\_\_\_\_